

UNDP Phase 12 YEC- 1ST MONITORING REPORT

VISIT DETAILS

Monitoring completed by:	James Jr, John Tua & Sharon Inone
Location:	Around Honiara
Dates:	25 th Jan – 06 th Feb 2018
Objective:	To find out which businesses are functioning in Phase 12 UNDP YEC after receiving their materials. (1 st visit)
Methodology:	The monitoring was carried out through field observations and through questionnaires.

AGENDA: 1ST VISIT FOR UNDP PHASE 12 YEC

Date	Activity	Participants
25-01-2018	Monitoring at Boarder Line	1. Jessy Kul 2. Rose Akoa 3. Charles Akoa 4. Jethro Sisio 5. Serah Radi 6. Wilmah Meke 7. Fox Akao 8. Betty Raylyn 9. Veronica Harrite Akao, 10. Jessica Arukwai 11. Courtney Meimana 12. Ben kaki 13. Bethy Christina 14. Hellen Vicky 15. Charles Dau & 16. Eric Freeman.
30-01-2018	Monitoring at Green Valley	1. Frankson Biru 2. Ivy Hence 3. Chris Hence 4. Greg Olitai 5. Brenda Oirii 6. Ethel Batalofo 7. Paul Kaliuae 8. Joy Sura'au 9. Chris Masuru 10. Samson Kezi 11. Faye Suluna 12. Myra Toska 13. Peter Supa 14. Janet Angiri
31-01-2018	Monitoring at Riffle Range	1. Larisa Lydia 2. Nora Osi 3. Rose Mary Napulai 4. Serah Me'ela 5. Theresa Taunga
01-02-2018	Monitoring at Burns Creek	1. Carlos Maedani 2. Melody Pauline Kwaigua 3. Pauline Oisuru 4. Peter Kilurai 5. John Masioru 6. Benjamin Rofeta 7. Smith Luga 8. Mary Alatoma
06-02-2018	Monitoring at Koa Hill, Papaho, Titige, Kobe Vatu	1. Batistina Pelu 2. Diana Buafi 3. Elizabeth Bodau 4. Altha Zama 5. Daisy Aunio 6. Luiston Lee 7. Stanley Haga 8. Brian Solo 9. Selwyn Kaora 10. Joy Eranimae

RESULTS

Figure 1.0, Table 1 showing UNDP Phase 12 YEC participants that have their business operating and those that haven't started.

Total Number of participants	Number of businesses operating after receiving their materials	Number of Businesses With Unknown Status.
53	44	6 – Pone off/relocated. 2-Employed and left business. 1-switched to bettlenut sales instead of what was proposed business plan.
		TOTAL = 9

Figure 1.1: Graph 1.0 displaying the results above.

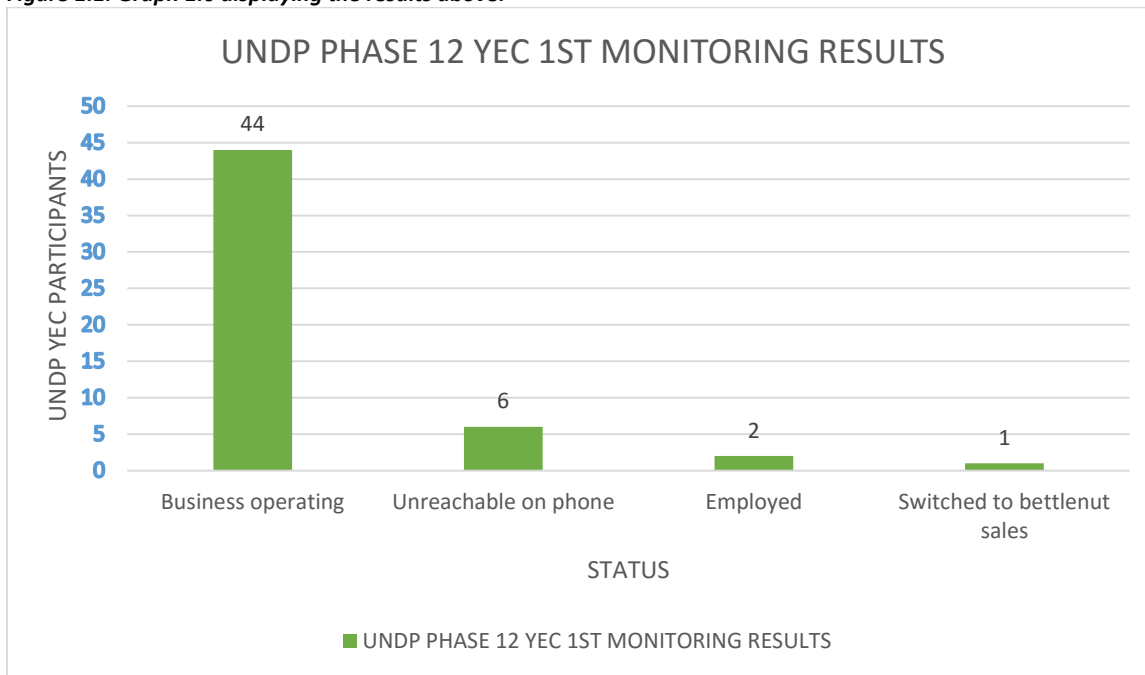


Figure 1.2: Table 2 showing the 44 List of Names who have their business operating.

NAME OF PARTICIPANT	BUSINESS TYPE	IS YOUR BUSINESS OPERATING?	COMMENTS
1.Rose Akoa	Tailoring	Yes	Needs a fixed sales location.
2.Charles Akoa	Fish & Chips	Yes	Canteen is progressing
3. Jethro Sisio	Bemobile Top-up	Yes	Bemobile + Telekom.
4. Serah Radi	Fish & Chips	Yes	Business is functioning
5. Wilmah Meke	Cloth Selling	Yes	2 nd hand running
6. Jessica Arukwai	Tailoring	Yes	Is now collaborating with Akoa.
7.Courtney Meimana	Cloth selling	Yes	Operating in Isabel Province.
8.Ben Kaki	Fish selling	Yes	Fish Business is operating
9. Bethy Christina	Cloth selling	Yes	Clothing + bettle-nut
10. Helen Vicky	Fish & Chips	Yes	Business functioning
11. Eric Freeman	Fish & Chips	Yes	Business looks promising
12. Frankson Biru	Egg selling	Yes	Business is progressing positively.
13. Ivy Hence	Melon Farming	Yes	Melon on hold due to weather.
14. Chris Hence	Melon farming	Yes	Ivy's partner, thus same story as stated above.
15. Greg Olitai	Bicycle repair	Yes	Profit used for house renovation. House is now on rent.
16. Brenda Oirii	BBQ	Yes	Progressing well
17. Ethel Batalofo	BBQ	Yes	BBQ + Betelnut
18. Paul Kaliuae	BBQ	Yes	BBQ sales progressing
19. Joy Sura' au	Tailoring	Yes	Sewing Machine is on repair.
20.Faye Suluna	dyeing	Yes	Positive progress. Has a stall at the central market.
21.Myra Toska	Dyeing	Yes	Business running.
22.Peter Supa	Furniture production	Yes	Earned \$11,000 profit on 1 st sales. However his materials were stolen and his thinking to shift to broiler.
23.Janet Angiri	Cocoa Buying	Yes	Positive Progress
24.Larisa Lydia	Canteen	Yes	Progressing positively with approximately \$500-\$600 revenue per week.
25.Nora Osi	Lava-lava printing & Dyeing	Yes	Progressing
26.Rose Mary Napulai	Poultry	Yes	Did first sales with approximately \$3640.0 in profit.
27.Serah Me'ela	Sewing and dyeing	Yes	Relocated to Rove.
28.Theresa Taunga	Sewing and dyeing	Yes	Progressing with her sales
29.Carlos Maedani	Room Rental	Yes	Progressing
30.Melody Pauline Kwaigua	2 nd hand clothing sales	Yes	Collaborating with Pauline Oisuru
31.Pauline Oisuru	Second hand	Yes	Collaborating with Melody Pauline
32.Peter Kilurai	Second hand	Yes	Progressing
33.John Masiору	Vegetable Farm	Yes	Collaborating with Benjamin Rofeta & Smith Luga.
34.Benjamin Rofeta	Vegetable Farm	Yes	Collaborating with John Masiору and Smith Luga on melon farming.

35.Smith Luga	Vegetable Farm	Yes	Collaborating with Benjamin and John Masiuru.
36.Mary Alatoma	Tailoring	Yes	Mary is still in the province doing her sales.
37. Batistina Pelu	Canteen	Yes	Canteen is progressing.
38.Diana Buafi	T-shirt printing	Yes	1 st order sold off which she made \$2500
39.Elizabeth Bodau	Canteen	Yes	Progressing with the canteen + top up.
40.Altha Zama	Frozen fish	Yes	Business is running except that it depends on weather and fishing vessels to do deliveries.
41.Daisy Aunio	Cloth selling	Yes	Managed to sell off 1 st order.
42.Selwyn Kaora	Hamooock making & Printing of Lavalava and T-shirt	Yes	1 st sales went well with \$500 income
43. Joy Eranimae	Shirt Printing	Yes	Positive Progress
44. Luiston Lee	BBQ & Fish & Chips	Yes	Not in town, went to his home province.

Figure 1.3, Table 3.0 showing the 9 UNDP Phase 12 YEC participants whose business status are unknown.

Name of Participant	Business Type	Is your Business operating?	Comments
Jessy Kul	Tailoring	No	Collaborated with Rose Akoa but now employed.
Fox Akao	Fish Selling	Not sure	Relocated to Choiseul with phone off, thus not sure about his business status.
Betty Raylin	Selling Clothes	No	She is now selling bettlenut instead of what was proposed in the business plan.
Veronica Haritte Akao	Selling clothes	No	She's got a job while her sister Rose Akoa partnered with Jessica Arukwai to run the tailoring business.
Charles Dau	Fish & Chips	Not sure	High chance of failing as reported by Neighbors. He's unreachable.
Chris Masuru	Tailoring	Not sure	No information about him/unable to contact him
Samson Kezi	Tailoring	Not sure	Relocated to Naha according to neighbors.
Stanley Haga	BBQ	Not sure	Unreachable on phone and physical location.
Brian Solo	Selling Clothes	Not sure	Unreachable on phone. Neighbors indicated that he left for home.

GENERAL OBSERVATIONS

- When YEC Participants fail, they relocate or change their phone numbers.
- There are no proper financial records and evidence in most cases even if participants claim success, they still refuse to provide evidence.
- While we may train our participants, we have no control over their attitude and it is also a contributing factor to the failure to sustain their businesses after their first sales. For instance, Alcoholics or heavy chewers and smokers find difficulty in saving and growing the seed money.

SPECIFIC ISSUES & ACTIONS

<u>Issues</u>	<u>Recommended Actions</u>
Relocation of YEC participants to the Province after receiving their materials.	Encourage participants to report to Y@W before relocating.
Change of business type after materials were already received. It could be a sign of lack of planning or YEC funded business has failed and participant is back to ground zero.	Participants to come up with workable and achievable business plans to ensure the materials supplied match the needs/wants of the community.
The Contact mobile given was either out of service or power-off.	Write down more than 1 mobile numbers. Must also include people to contact when they are not available. Could be parents, siblings or relatives they are living with.
Absence of penalty measures for failed businesses resulting in participants thinking they have an option to fail.	Establishment of measures to ensure participants pursue success.
Wantok system/Bad debts	Reiterate in trainings the importance of breaking such cultures. For instance it's ok to not contribute your canteen food for free to family obligations such as death/bride price.

CONCLUSION.

The first monitoring for UNDP Phase 12 YEC indicated that 83% of the participants have their businesses running and are confident that they will continue to make profit. 11% of the participants were unreachable as they have switched off their phones and have relocated, thus their business status is unknown. 4% have found employment and could not continue to run their businesses. 2% have switched to selling bettlenuts instead of what was proposed in the business plan.

The 83% successful YEC participants have no proper financial records and 46% proposed for refresher trainings on financial recordings and book keeping.

The 2nd monitoring visit for UNDP YEC phase 12 participants will be conducted on the 12th of March 2018.